



Hello
We're South Pole.

South Pole. The Climate Company

Helping organisations decarbonise and navigate the complexities of climate in ways that are good for business, people and planet.

Established

2006

in Zurich,
Switzerland

800+

employees

1,000+

organisations helped to
decarbonise

World's

#1

expert in climate
projects

Experts in

30+

countries with
projects in many
more

200+

million metric tonnes
of CO₂ abated

Unique experience

With 18 years of experience, we can help you navigate challenges and changes in the market.

Specialist expertise

Climate is not something we do, it's what we do.

Global presence

With offices and representations in over 30 countries, we think global and act local.

Three areas of expertise. One world class offer.



Climate Advisory

**Ready your
business for a
sustainable future**

1,000+

companies helped on their
decarbonisation journey



Environmental Certificates

**Find and fund a
world of impact
projects**

200M+

metric tonnes of CO₂ abated
via carbon credits to clients



Project Finance

**Finance
decarbonisation
at scale**

850+

environmental projects
enabled, globally





With you today



Amelia Ransome

Principal Consultant,
Climate Transition Plans



Marco Suter

Senior Managing
Consultant

Climate Transition Plans

Leveraging compliance for strategy:
unlocking the potential of climate
transition plans

Let's start with a poll

**What's the main driver for
your company's climate
transition plan?**

(Or your climate action more broadly)



A **Climate Transition Plan** sets out how your business will transform to accelerate the transition to net zero

Simply put, it's a strategic framework that translates long-term climate goals (like net zero targets) into actionable, measurable and time-bound steps.

Externally, it helps investors, regulators, customers and suppliers assess the integrity of your ambitions.

Internally, it defines how you plan to operationalise and finance your climate ambitions.



Why do Climate Transition Plans matter?

Climate Transition Plans are becoming an **increasing focus of disclosure standards, government regulations and financial institutions.**



Transition plans hold potential for enhancing financial stability assessments by providing forward-looking information that can be useful to measure and monitor climate-related risks.

The BlackRock logo consists of the word "BlackRock" in a bold, black, sans-serif font, with a registered trademark symbol (®) to the upper right of the word.

BlackRock moves on natural capital

BY ROSE MARY PETRASS | MONDAY, 24 FEB 2025 3:36PM

The world's largest asset manager has quietly acknowledged that natural capital is now an investable asset, not an externality.



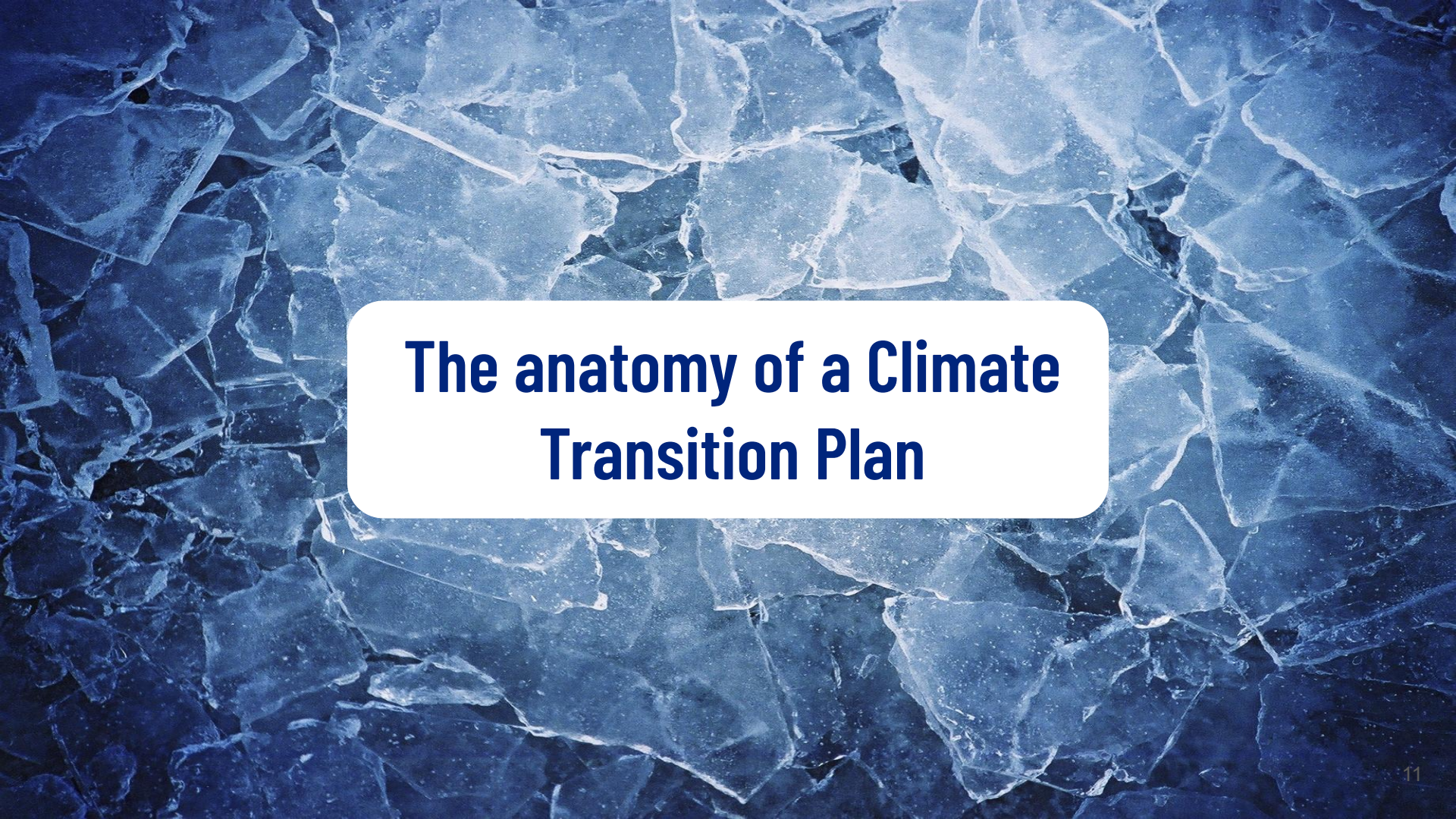
CDP: Companies need credible climate transition plans for long-term financial success



**It's no
longer a
"nice to have"**

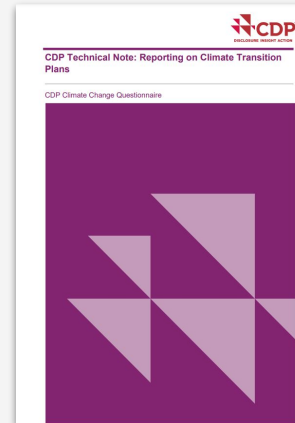
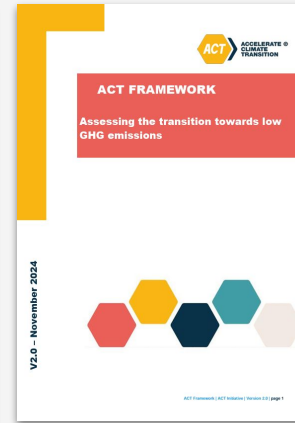
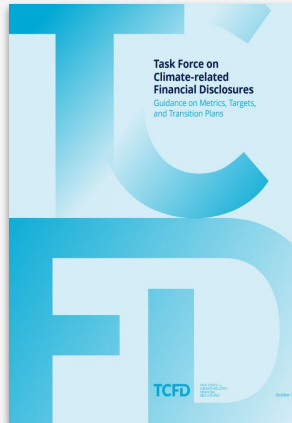
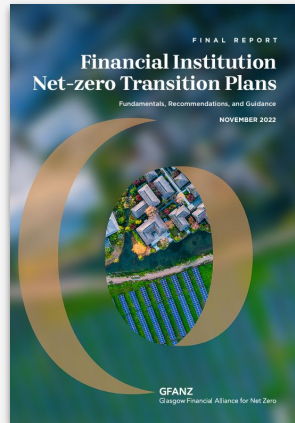
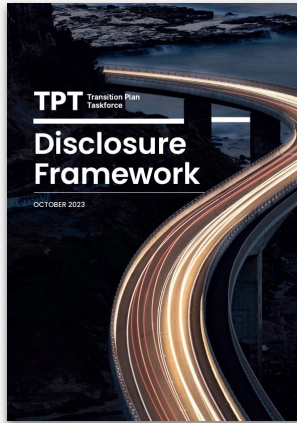
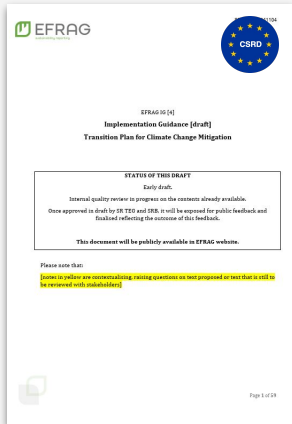


**It's a catalyst
for long-term
value creation**



The anatomy of a Climate Transition Plan

There's a range of different frameworks and regulations that companies can adhere to



The CSRD definition emphasises the importance of mitigation in achieving long-term climate goals

This disclosure requirement aims to provide a clear and transparent understanding of your company's **past, present, and future efforts to reduce emissions.**

Alignment with 1.5°C

Decarbonisation levers

Investments and funding

Locked-in emissions

Taxonomy alignment

CapEx in carbon-intensive activities

EU Paris-aligned Benchmarks

Integration with business strategy

Board approval

Progress reporting

While local regulatory nuances matter, climate transition plans broadly align with three guiding principles

1

Ambition

What is your role in the transition, and what are your priorities?

2

Action

What is your plan of action to transition?

3

Accountability

How will you track progress?

Foundation

Implementation strategy

Engagement strategy

Metrics & targets

Governance

Guiding principles

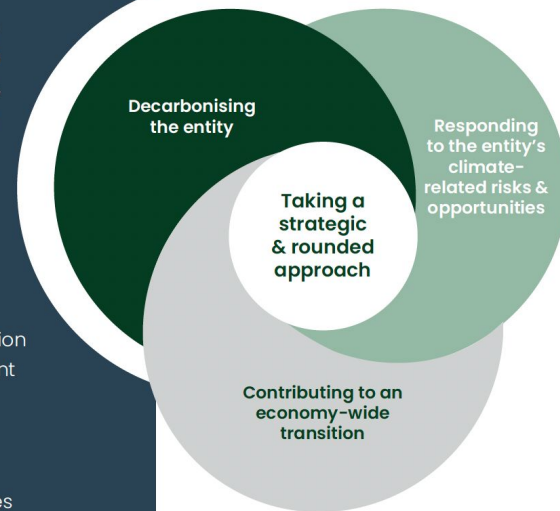
Disclosure elements

Ambition

should reflect the urgency to act

TPT recommends companies take a **strategic and rounded approach** considering three things:

- 1 Decarbonising the entity:** The entity's ambitions and actions, in either its own operations or value chain, in the short-, medium- and long-term, to reduce its GHG emissions (e.g., to net zero).
- 2 Responding to the entity's climate-related risks and opportunities:** The entity's ambitions and actions to enhance its resilience to the changing climate and respond to the risks and opportunities that arise from the transition to a low-GHG emissions, climate-resilient economy.
- 3 Contributing to an economy-wide transition:** The entity's ambitions and actions to use the levers and capabilities it has available to embed and accelerate a transition to a low-GHG emissions and climate-resilient economy.



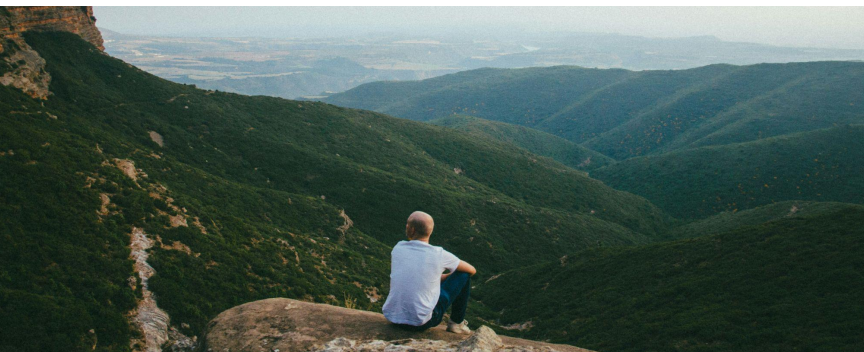
Source: TPT Disclosure Framework (2023)

Action

should translate strategic ambition into concrete, short-term steps

What might this look like?

- Roadmap of planned actions, covering scope 1-3
- Prioritise abatement over credits
- Short term action focus on adaptation and mitigation
- Long term consideration to avoid carbon lock-in
- Underpinned by resource plans
- Consider external factors and assumptions
- Supplier engagement strategy
- Collaboration with industry peers, NGOs or civil society



Accountability

is how you track progress

**Metrics
& targets**

Governance

Progress reporting on
quantified and time
bound targets

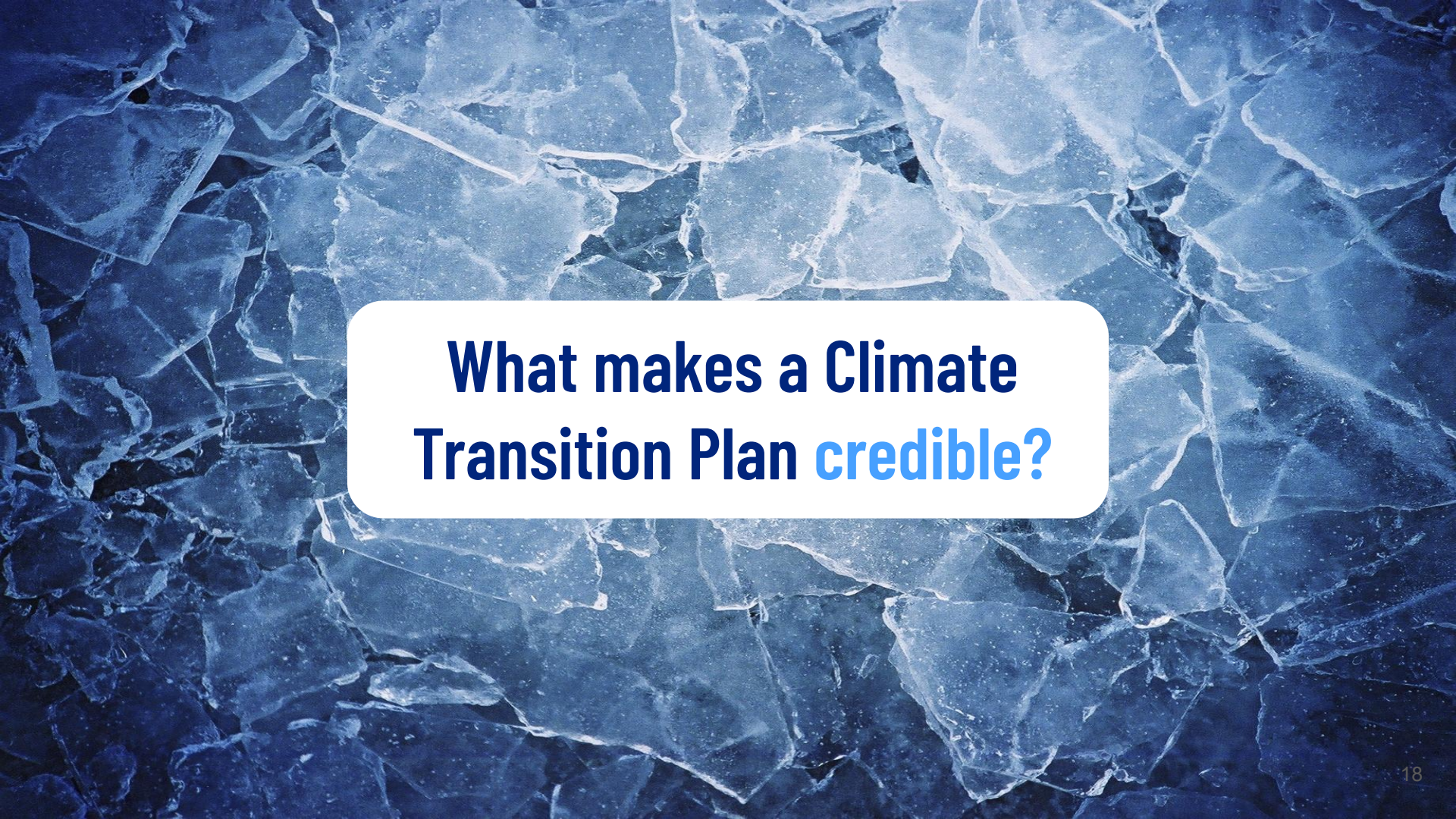
Integral to wider
corporate strategy

Integrated into business
and financial planning and
governance processes

Clear accountability

Align culture and incentives

Dynamic and responsive
to new information



**What makes a Climate
Transition Plan **credible**?**

What makes a Climate Transition Plan credible?



It's aligned with science

Targets should be aligned to the Paris Agreement's 1.5°C goal and cover scope 1, 2 and 3 emissions.



It's data-driven

A reliable transition plan hinges on reliable data, and should include quantitative data on impacts, risks and decarbonisation strategies.



It's clear on business strategy implications

The plan should outline how decarbonisation affects the broader business model and strategy, including operations, products, suppliers and customers.



It's backed by financial resources

Credibility of transition plans will be assessed in light of the financial and human resources allocated, including investment required for CapEx, OpEx, R&D or non-financial resources.



It's dynamic and monitored

Transition plans function as business plans. Companies should establish clear governance to oversee progress, with milestones reviewed regularly and strategy adjusted as necessary.





**How can I leverage my CTP
for long-term value?**

The trick to leveraging compliance for strategy: Unlocking decision-grade data

High-quality, investor-grade data drives smarter decisions, aligning sustainability with core business strategy while mitigating climate risks.

By approaching your Climate Transition Plan in this way, companies can transform **insight into impact**, making sustainability a catalyst for resilience and long-term growth.





Overcoming common challenges

The execution gap - what's standing in your way?

Many companies have set ambitious climate goals, but turning these commitments into real-world action presents significant challenges.



**No clear
implementation
roadmap**



**Supply chain
complexity**



**Financial
barriers and
execution gaps**



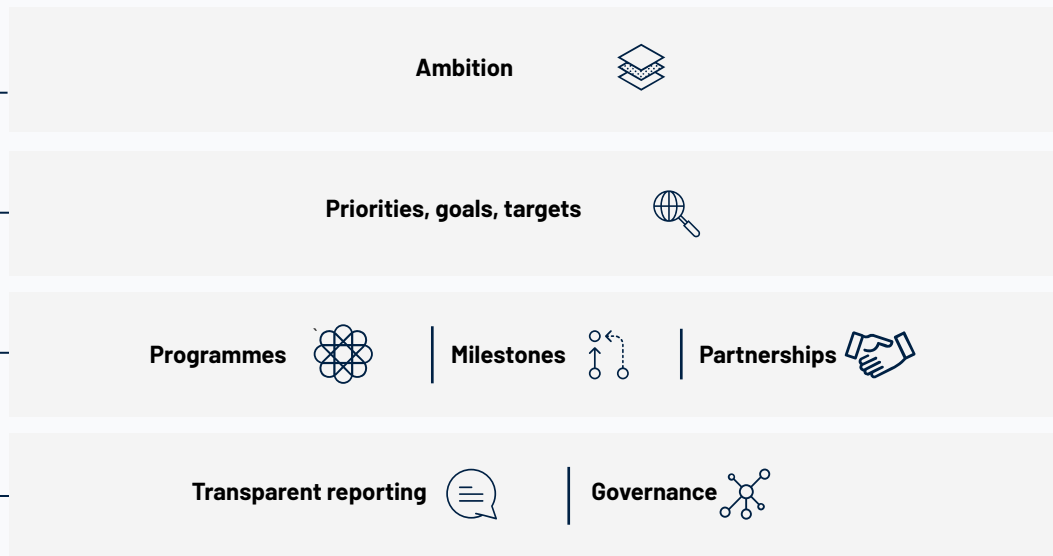
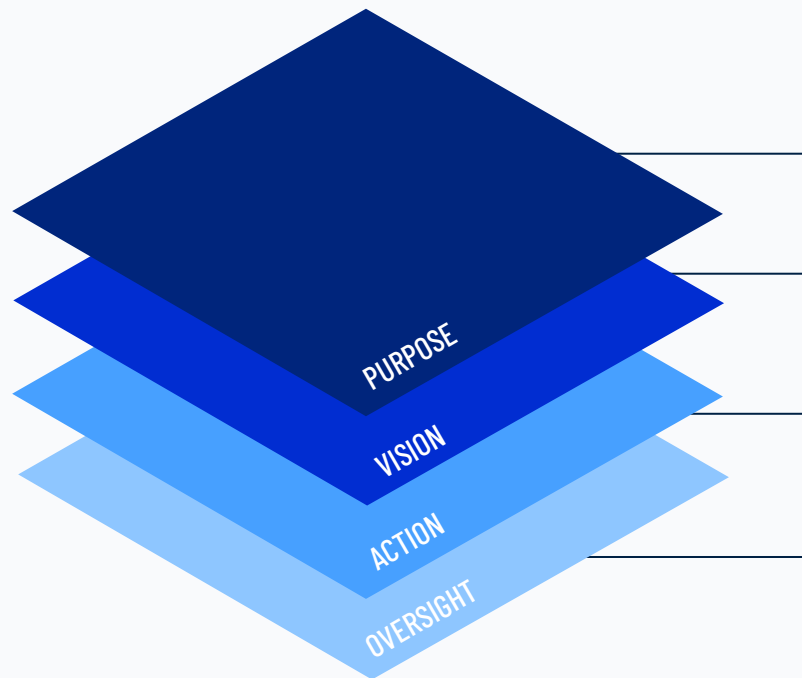
**Internal
expertise
and alignment
challenges**

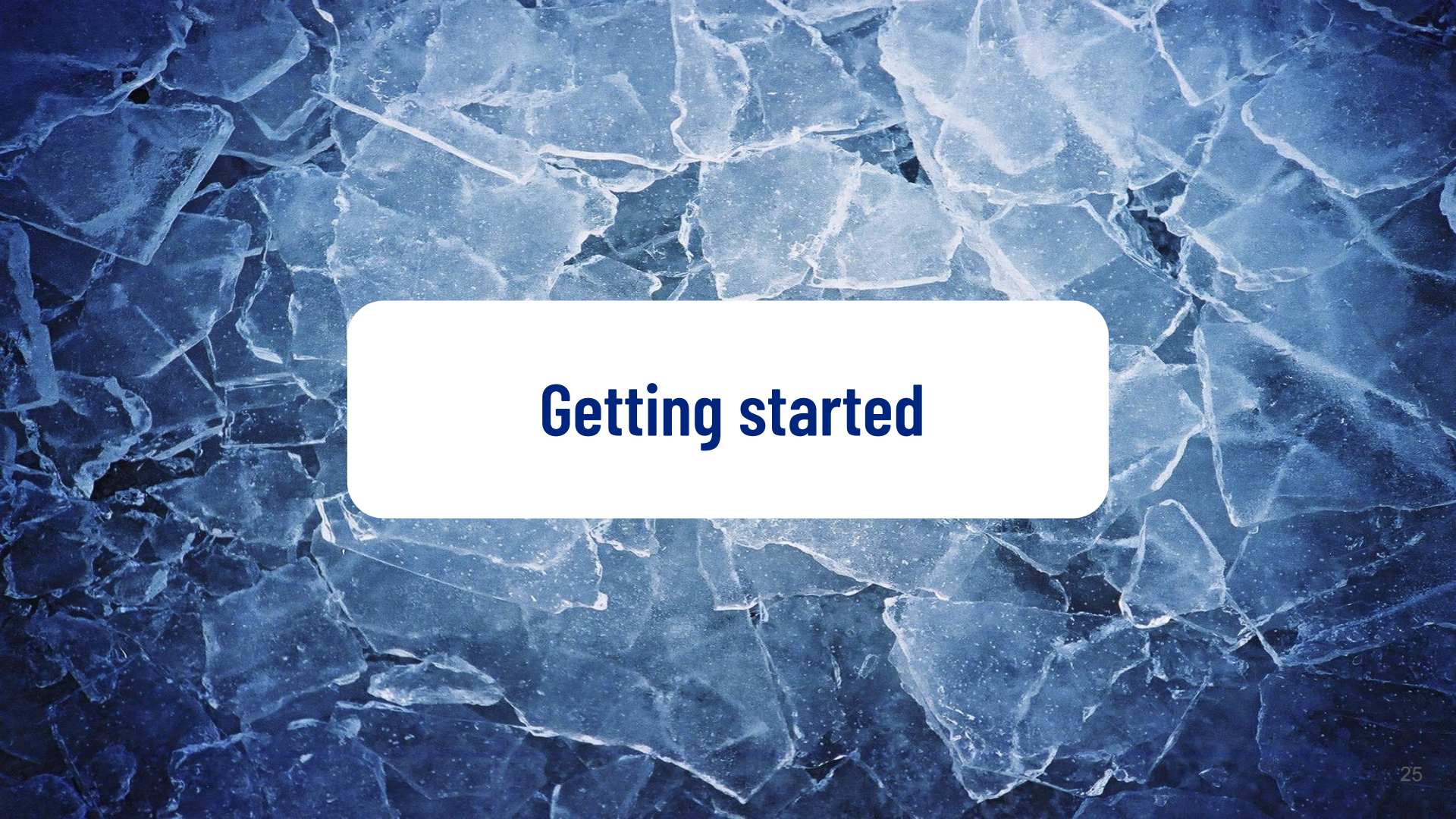


**Regulatory
uncertainty and
greenstalling**

Our top tip for overcoming challenges?

Treat your climate transition plan like you would your **business strategy**





Getting started

Getting started: a step-by-step approach



Set your ambition

Identify your objectives and priorities for developing a climate transition plan.



Choose your framework

Select the climate transition plan framework that you want to align with.

For example, voluntary frameworks like TPT or in support of mandatory disclosures



Assess your gaps

Map your current state of alignment and identify gaps against your selected framework.



Identify actions

Assemble potential actions to address key gaps. Create a plan and identify longer-term actions to align the business strategy with a low-carbon transition.



Engage your stakeholders

Engage stakeholders to prioritise strategic actions to close gaps. Work together to develop an implementation roadmap for quick wins and longer-term initiatives, that align with existing activities and structures.



Prepare your plan

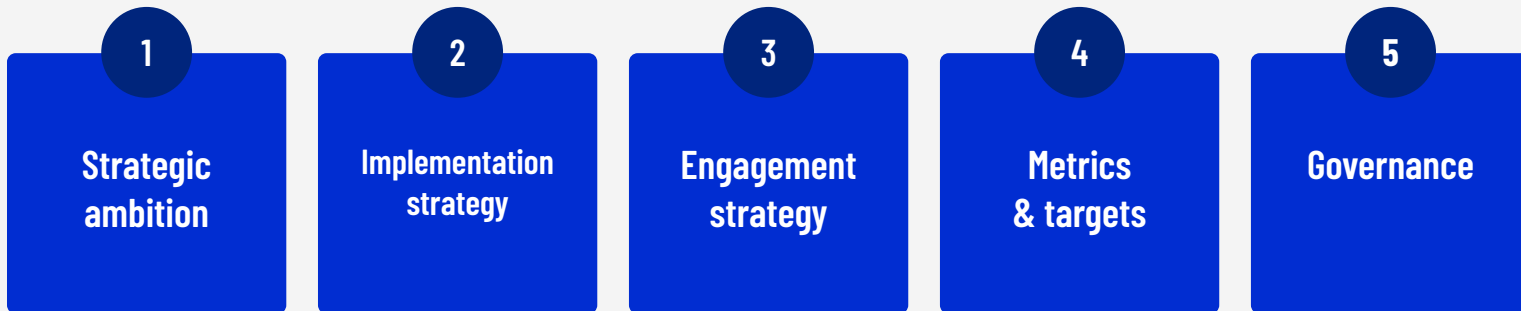
Develop a document that brings everything together in a comprehensive climate transition plan and aligns with your chosen framework. Tailor the plan for external audiences.



Recap

Recap

5 what's



5 how's



Get in touch with us



Sofia Paldanius

Business Development Associate

s.paldanius@southpole.com

Stockholm, Sweden

Offices and representations worldwide:

*Amsterdam, Bangkok, Beijing, Bogotá, Brussels, Hanoi, Jakarta, London, Madrid, Medellín, Melbourne,
Mexico City, Milan, New Delhi, New York, Paris, San Francisco, Singapore, Stockholm, Sydney, Tokyo, Zurich.*





Thank you

 @southpoleglobal

 @southpoleglobal

 /southpoleglobal

 southpole.com

 **south pole** The Climate Company

Disclaimer

The information here is for informational purposes only and provided on a non-reliance basis. While efforts have been made to ensure the document's accuracy, no guarantees, representation, warranty, assurance or undertaking (either express or implied, direct or indirect) is or will be made, and no liability accepted by South Pole in relation to the accuracy, adequacy or completeness of the information and opinions contained herein.

The contents and information contained herein are strictly confidential and proprietary in nature. A Recipient shall not use, disclose, replicate, distribute, or disseminate, any portion of this document to any third party without the express written consent of the undersigned. No reliance should be placed upon the content of this document for any investment, legal, business, or other consequential decisions. The Recipient is hereby advised to undertake its own independent analysis, due diligence, and evaluations before making any determinations related to the subject matter hereof of this document.